

## **The Network, VIPAR Heavy Duty and APA join Nexus Automotive International S.A.**

**Germantown, TN, Chicago, IL and Kansas City, MO** – The Automotive Distribution Network, VIPAR Heavy Duty including the VIPAR Family of Companies, and Automotive Parts Associates announced today that they have joined Nexus Automotive International S.A. The Network, VIPAR, and APA are the exclusive partners for Nexus Automotive International SA (N!) in the North American market. N! is the leading global aftermarket program group and first entered the North American aftermarket last year with the selection of the Automotive Distribution Network.

“The Network has enjoyed its brief association with Nexus Automotive International through meetings with their world wide partners. The ability to share resources and information has proven valuable as the global aftermarket continues to shrink.” said David Prater, President of the Network. “From the onset, we saw N! as an opportunity to formalize some new relationships and begin working closer together on an international level. We are extremely excited that VIPAR Heavy Duty and APA have joined us as members..”

“VIPAR Heavy Duty is pleased to be a member of Nexus Automotive International S.A. Nexus will provide a platform for real & meaningful collaboration with other industry leading companies at an all new level,” remarked Chris Baer, Executive Vice President, VIPAR Heavy Duty. “Nexus plugs the VIPAR Family of Companies into a highly innovative global commercial vehicle community while allowing us to stay focused on our North American strategies and markets.”

“The Automotive Aftermarket continues to rapidly change and is doing so on a global scale as never before. This change is virtually disintegrating boundaries that the Automotive Aftermarket has traditionally known and operated in. APA is very excited to become a member of Nexus in order to bring value to its members. A key component of that value proposition will be taking advantage of the synergies available between all members throughout the markets they serve” said Gary Martin, President and CEO of Automotive Parts Associates (APA Group).

### **About Automotive Distribution Network**

The Automotive Distribution Network (The Network) is one of the largest, most diverse program groups in the industry. The Network is a full service program group providing services including marketing, technology, purchasing and sales. Network members operate under the brands Parts Plus, Parts Plus Mexico, Auto Pride and IAPA and are located in Canada, the United States, Mexico and Puerto Rico. For more information, contact Bob Barstow at The Network Headquarters, 3085 Fountainside Dr., Ste. 210, Germantown, TN, 38138. (901) 682-9090.

### **About VIPAR Heavy Duty, Inc**

VIPAR Heavy Duty is North America's leading network of independent aftermarket truck parts distributors. VIPAR Heavy Duty distributors serve the needs of their customers from more than 550 locations across the United States, Canada, Puerto Rico and Mexico. VIPAR Heavy Duty distributors are specialists who understand the demands of their local, regional, and national customers for quality parts and exceptional service. In addition to its distributors under the VIPAR Heavy Duty brand, the VIPAR Family of Companies includes Power Heavy Duty and Global Parts Network. As a collective organization, The VIPAR Family of Companies represents 260+ distribution companies with more than 775 locations throughout North America, as well as 2 brake manufacturing plants and 2 parts distribution centers. For more information, visit [www.vipar.com](http://www.vipar.com)

### **About Automotive Parts Associates**

Automotive Parts Associates Inc (APA) is a member owned cooperative made up of over 95 independent warehouse distributors and over 375 locations in North America. Its members' distribution centers offer a wide assortment of national brand product lines, along with a unique assortment of Import OE brands through its SIPS (Society of Import Parts Specialists) affiliated members, as well as a substantial array of Professionals' Choice private brand products